

Tim McFeaters, a lifelong Professional Truck Driver from Latrobe, Pennsylvania, is the proud owner of a genuine classic – a 1974 Kenworth W900A Model. Turn to page 14 for story and more photos.

## **Husky Spring – Suspension Experts Delivering Suspension Solutions**



# **McCollister's Expands Enclosed Auto Transport Fleet**



Some of the Husky Spring staff: from left: Jeff Rutten, Matt Oslund, Don Kussman, Chad Decker, Don Schiffler, Robert Werner.

#### by Steve Pollock

they have it all. They have suspen-Midwest USA... Husky Spring sion parts for everything from cars 1981 in Virginia, Minnesota in is a Midwest based company that and pickups to Class 8 trucks and an area known as the Iron Range. specializes in providing suspen- trailers, ambulances, buses and Husky Spring provided aftermarsion solutions for customers recreational vehicles - in short, ket suspension parts solutions to - from leaf springs to air springs, nearly any vehicle on the road.

The company was founded in continued on page 5

Enclosed Auto Transport can be a very interesting job.

by Steve Pollock

new contracts and a growing major acutions. business, McCollister's Enclosed Positions are available begin- tucky Trailers specially equipped Auto Transport Fleet is expand- ning in January for top driving with lift gates and storage racks ing. The company plans to double professionals with a minimum of 3 for enclosed auto transport. the enclosed Auto Transport fleet years experience. Drivers can live in the next several months. This anywhere in the USA and must have drivers with a positive attitude specialized fleet provides door- experience in auto transport. Mc- and the right skill sets. If you are to-door service for high-end Collister's is offering an attractive interested, call Joe Csik at 800collector cars transported to guaranteed salary, 401K and full 257-9595, extension 9490. auto auctions car shows, muse- benefit package and bonuses, along

ums as well as private collections. with a true driver support team.

BURLINGTON, NJ... With McCollister's provides service to all The equipment is new big bunk 2017 Volvo 780s and 2017 Ken-

This is a great opportunity for

# **Hirschbach Hauls Veterans Remembrance Wreaths**



on National Wreaths Across Amer- ber of 2016. ica Day, Wreaths Across America's heroes and the act of saying the years later. name of each and every veteran In 2016, 1.2 million wreaths Maine and traveled to Arlington aloud. Hirschbach supported WAA's were distributed at 1,228 loca- National, Allegany National, Fort mission by volunteering to haul tions nationwide. At Arlington Sam Houston, and Saint Louis.

mission to Remember, Honor and ago, a wreath-maker from Maine marker in the cemetery. More Teach is carried out by coordinat- had 5,000 extra wreaths. He gave than 400 truckloads of wreaths ing wreath-laying ceremonies at the wreaths as a gift of thanks for were transported across the coun-Arlington National Cemetery, as the service and sacrifice made by try through a network of hundreds well as over 1,100 locations in all our nation's military so he could ofvolunteer drivers, donated truck-50 U.S. states, at sea, and abroad. live freely to work and raise his ing and diesel, and countless hours Wreaths Across America (WAA) family. Morrill Worcester could of dedicated volunteers committed holds the ceremonies to remember never have foreseen then how to the mission to Remember, Honor and honor veterans through the this simple gesture would ignite and Teach. laying of Remembrance wreaths on a passion in the hearts and souls the graves of our country's fallen of millions of Americans many four loads of Remembrance wreaths

DUBUQUE, IA... Each December, Remembrance wreaths in Decem- National Cemetery specifically, 245,000 wreaths were placed by When WAA started 25 years more than 44,000 - one for each

> Hirschbach volunteered to haul for WAA. The loads departed from

All of the Hirschbach drivers who services. The business continues to hauled the wreaths were veterans. grow. The company now has a fleet The drivers included Steven Ed- of over 950 trucks and 1,500 trailwards, James Gile, Christopher ers, multiple terminal locations, Hub, and Adam Dean.

to haul wreaths for Wreaths Across tion, visit www.hirschbach.com. America for many years. WAA is Wreaths Across America is a something our employees, espe- 501(c)(3) nonprofit organization cially our military veterans, look founded to continue and expand forward to doing each winter," the annual wreath-laving ceremony said Erica Reiss, Marketing and at Arlington National Cemetery, Business Development Specialist begun by Maine businessman at Hirschbach. She went on to Morrill Worcester in 1992. The orsay, "The program is a great way to ganization's mission – Remember, honor those who have served and Honor. Teach-is carried out in part sacrificed for our great country. each year by coordinating wreath-We take pride in being a Wreaths laying ceremonies in December at Across America Trucking Partner. Arlington, as well as at more than We look forward to hauling wreaths 1,200 veterans' cemeteries and again next year."

Motor Lines is an industry leading sponsor a wreath please visit www. transportation carrier. Hirschbach WreathsAcrossAmerica.org. offers experienced, refrigerated truckload services to all 48 states. In addition, Hirschbach offers cli- **Pictured below:** ents a complete range of dedicated driver James Gile and his son Jay transportation solutions and a wide Gile. range of innovative specialized

and continues to expand into new "Hirschbach has volunteered service areas. For more informa-

other locations in all 50 states and Founded in 1935, Hirschbach beyond. For more information or to

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Page 4 - Movin' Out - February 2017

Off The Beaten Path by Pam Pollock









# Look At The Stars ... See How They Shine For You ...

that I borrowed a portion of their the most part but it will interesting in the woods. I can lay on an old song lyrics from "Yellow" but it to see how he sticks up for himself quilt with you in the evening as we describes the emotions that I felt when he's a wee bit older - those watch the sunset. And later, we can the night my daughter was in labor big sisters of his are used to run- gaze up at the sky and I will tell you with my grandson. It was snowing ning the show. and cold and I stood outside and gazed up into the sky, sending all of Declan - but I can give you my that those stars are shining just for my love and energy to my firstborn heart, which is bursting with you -and that brighten our lives child as she was laboring with her love and pride. I can take you on just like those twinkling stars. third child and first son. The stars were shining brightly and I sang to my soon-to-be-born grandson. I sang of the stars and how much I loved him already. It was a long night for my daughter and her husband. Declan James arrived on January 6, 2017 at 7:29 am weighing 7 lb. 5 oz. and measuring 19.5" long. When my daughter placed that little boy in my arms several hours later, it was love at first sight. Declan snuggled into my neck and I think we both sighed with contentment. His entourage arrived soon after - his two older sisters had been eagerly awaiting this moment. They held their little brother, kissed him, caressed his tiny fingers. His eyes popped open as soon as he heard their squeaky voices. I imagine that Declan was thinking, "So this is what you look like. I have been listening to you for months and now I finally get to see you!" It's been 15 days since the birth of Declan. He's a wonderful addition

I hope that Coldplay doesn't care to our Clan. He's pretty mellow for imaginative "adventures" and walks

I can't give you silver and gold, look at the stars. I will remind you

about the day you were born as we





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# **Husky Spring – Suspension Experts Delivering Suspension Solutions**



Husky Spring's location in Virginia, Minnesota.

continued from page 1

east Minnesota. They quickly grew understand that time is money for to offer suspension parts for a wide commercial vehicle customers, so drop shipped to anywhere in the variety of vehicles, gaining popu- their goal is to get the right parts to USA. Customers can go online to larity with their customers, which them as quickly as possible, reduc- see a complete inventory at www. led to expansion. In 2000 Husky ing downtime to a minimum. Spring opened a second location in St. Cloud, followed by a third retailer for all of America's lead- 877-328-3848. location in 2006 in Des Moines, ing spring and suspension parts Iowa and a fourth location in 2009 manufacturers. The company to serve their customers: Virginia, in Roseville, Minnesota. Custom- stocks leaf springs, coil springs, Minnesota, St. Cloud, Minneers like the expertise and advice air springs, trailer springs, u-bolts, sota, Roseville, Minnesota and provided by the parts professionals pins, bushings, shackles, hangers, Des Moines, Iowa. The company at Husky Spring. Employees un- bolts, equalizers, overload kits, air is proud to offer load and handling derstand springs and suspensions helper kits, leaf helper kits, lift kits, solutions for all types of vehicles and strive to get the right parts the leveling kits, sway bars and many and is looking to open additional first time for their customers to more items. Parts are available locations in the years to come. solve their suspension problems. over-the-counter or can be shipped

the mining industries in North- Husky Spring parts professionals via UPS, FedEx or LTL.

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# **High Performance Diesels**

# with Bruce Mallinson

news for owners of 2003 and newer Once the crankshaft is placed into warp and twist and the crankshaft trucks with engines equipped with the main bearing saddle and the will follow the bore of the block. The EGR systems. However, before I bolts are torqued, you should be worst Detroit Series 60 crankshaft get to the good news I want to tell able to turn the crankshaft with we have straightened was bent you about why we build engines one hand. Those of you who were .028 and the worst Caterpillar the way we do. During this past at Kevin Rutherford's CMC in crankshaft was .021 bent. This year we have had 4 trucks in our Council Bluffs Iowa last summer might not sound like a lot to you, shop that are only getting a little had the opportunity to turn the however when you know the clearof 100,000 miles out of their main crankshaft of the Signature engine ance in a rod and main bearing of bearings. The reason for this is the we built during the conference. a semi-truck pulling a hill is ½ of engines are NOT being lined bored When the line bore is correct and a micron, a bend in the crankshaft and the crankshafts are NOT being the crankshaft is straight the main of 21 thousandths is huge! When magnafluxed, straightened and bearings will last 1 million or more the engine is on the floor and it's polished. When you're building miles. If you think crankshafts are going to be rebuilt, this is the time an engine out of the chassis these straight after running in a truck for to make sure the foundation of the are the first two steps of building 2 million miles you really need to engine is perfect.

WOW, do we have some good a good foundation for your engine. think about this, the block does



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One of my pet peeves is when I communicate. return a call to an owner-operator and have a voice mail so we can from the EGR stream before it en- Pittsburghpower.com

and his voice mail is not set up been building a soot separator for Manifold. Great things are coming, or it's full and I can't leave him a newer trucks equipped with EGR along with having a businessman as message, he thinks nobody wants engines. The first soot separator President! I have said for years we to return his call. This is not true; was installed this week on a 2014 needbusiness people in political of-I always try 3 times to return a call, DD15 Detroit. The first 1650 miles fice, it's finally going to happen! however when there is no mailbox, the owner operator says he only I can't leave the message. Please used 170 gallons of diesel fuel, Pittsburgh Power Inc., 3600 South take care of your phone, it's a very which is 9.7 miles per gallon. The Noah Dr., Saxonburg, Pa. 16056. important part of your business device separated 8.5 ounces of soot Phone: 724-360-4080 Website:

tered the intake airflow. According to the scan gauge and the ECM on the truck, the calculated exhaust gas temperature was reduced by 150 degrees, which will also lead to a reduction in NO<sub>2</sub> emissions. This truck is NOT equipped with one of our EGT or Pyrometer gauges so the next time the truck is in our shop we will install one to get an accurate reading of the exhaust gas temperature. By removing the soot, the fuel mileage increased by 1.6 miles per gallon, sounds too good to be true, we agree, however time will tell and next month we will have a soot trap on a new 2017 ISX Cummins. According to Cummins, the ISX EGR-DPF-DEF engine of today will eat 6 pounds of soot in 30,000 miles. In an average year of 150,000 miles the engine will have consumed 30 pounds of soot. It's incredible that the engine can live under that circumstance, just think how long it will run if we remove 95 % of the soot and dump it in the trash can where it belongs. Next month we will have more news on



the Pittsburgh Soot Separator and you will hear us talk about it on the Kevin Rutherford radio show Power Hour.

The new Full Tilt Intake manifold for the 2014 and newer ISX Cummins engines not only improves the fuel mileage by 3 to 5 tenths, the engine responds quicker and pulls smoother. It's going to be interesting to see even more improvements once the Pittsburgh Soot Separator Now for the good news, we have is installed with the Full Tilt Intake

Written by Bruce Mallinson,

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## **Bestpass Covers New Ohio River Bridges Tolling System**

Commercial fleets can use Bridges Project. Bestpass to pay for toll on the three Ohio River bridges that started trucks will use the toll bridges all-electronic tolling on Dec. 30, daily to save time, money and already covered for E-ZPass toll 2016. Connecting Louisville, Ky., fuel. Since tolling commenced, are automatically covered for the and Southern Indiana, the three more than 80,000 vehicles of all Ohio River bridges. Bestpass gives bridges are the new I-65 Abraham shapes and sizes have been using those customers the added benefit Lincoln Bridge, the I-65 Kennedy the bridges each day. Bridge and the new Lewis and Clark Bridge.

Southern Indiana Ohio River value and continue to provide a

RiverLink estimates that 16,000 for our commercial fleets."

in 15 days - indicates that we Bestpass provides single- are serving a real need for our source payment and streamlined customers," said John Andrews, toll management services to president and CEO of Bestpass. commercial fleets, covering 100 "We already cover nearly every FREE/no obligation. CALL 1-800percent of the major U.S. toll tolling facility in the country, 880-1686 roads. The Bestpass service is also and extending our coverage to compatible with RiverLink, the the Ohio River bridges system is tolling system for the Louisville- yet another way that we can add

comprehensive tolling solution

Bestpass customers who are of a complete, managed solution "Our early volume - \$140,000 for all of their tolling needs.

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By Tom Bock

exhaust backpressure and possibly the oil to cool. bacteria (BUGS) in the fuel.

mixture combusts spontaneously der instead of igniting from a spark ratio plug like gasoline engines, it is imperative that the fuel/air mixture, injection timing and compression fuel flow pressure be correct. Too much fuel or too little air causes incomplete fuel combustion, improper mixing ductwork, etc. of fuel and air that causes uneven burn, or blow-by that decreases combustion all generate soot.

The soot is usually smaller effectively than 1 micron and the dispersant to keep the soot from clumping together and causing damage will

In the past few months we have However as the levels increase the seen a rise in the number of oil additives are overwhelmed and samples with higher soot levels. clumps form impeding the flow This increase is most likely caused of oil, increasing viscosity, attach- fuel does not produce energy, lowby: excessive idling to maintain heat ing to parts and causing wear and levels, clogged air or fuel filters, retaining heat that does not allow

Understanding

**Oil Contaminants** 

Due to the nature of diesel that can be taking to lower the pocket not generating soot. engines whereby the fuel and air soot production in diesel engines. from the high pressure of the cylin- air flow will affect the fuel/air

> •Keep fuel filters clean, clogged filters starve the engine and lower

•Check air induction system for leaks, loose clamps, holes in

· Keep injectors clean and operating correctly. Injectors that do the pressure required for complete not spray fuel in cylinder properly do not allow fuel to mix with air with your oil sample and I will

additives formulated in motor oil rect, if injected too late in cycle fuel topics or questions for this column will not burn properly

•Check fuel tank for "BUGS" 1.com protect the engine from damage. greenish black bacteria that con-

taminates fuel, reducing the fuel's ability to burn cleanly by clogging the fuel filter and reducing flow. Check the fuel filter frequently, if greenish black dots appear install biocide in tank to kill the bacteria. Improper or clogged muffler could also cause back pressure that could affect air flow.

 Perform regens timely to keep DPF free of contaminants and exhaust flowing freely.• Watch fuel mileage. If there is a drastic drop, chances are it is due to unburned fuel that may be caused by the reasons listed above and/or a loss of compression in cylinders due to blow-by, valve seating etc.

Fuel is usually the number one expense item, make sure you get your money's worth, correct soot issues as soon as possible. Unburned ering MPG. Soot clogs cylinders and can damage rings or moving parts, adding additional expenses. Put the There are some simple steps money where it belongs in your

If you can schedule the time •Keep air filters clean. Blocked March 23-25th, I highly recommend attending the Mid America Truck Show in Louisville KY. The time you spend discovering what is available today to improve your bottom line in the exhibit halls and what you can learn at the seminars is time well spent. Admission is free if you register at: www.truckshow,com/ attendee-registration before February 23rd .

Stop by the OPS booth 68216 gladly review and discuss potential •Ensure injector timing is cor- issues with you. If you have any please email me at: tbock@ops-





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#### Page 8 - Movin' Out - February 2017

# **CAT Scale® Celebrates 40 Years of Weighing**



WALCOTT, IA... It's been ees, truckstop partners and us achieve this important ful for your hard work and 40 years since CAT Scale inour customers for helping milestone. We are very grate- continued support."

stalled its first scale in South Holland, Illinois. For CAT Scale Company, it's been 40 years of striving to provide professional drivers with the most accurate weights possible. Founded by truckstop entrepreneur, Bill Moon, CAT Scale Company revolutionized the trucking industry, by introducing the first totally automated, full-length platform scale.

For the first time, drivers had access to scales that could weigh their entire truck and trailer unit all at once. Drivers could get a weight on their vehicle that was guaranteed accurate with CAT Scale's unconditional guarantee. Plus, CAT Scale was there to stand behind them if there were any problems. "My dad talked with drivers every day and was always trying to figure out ways to make their job easier," says Delia Moon Meier, Senior Vice President. "We still follow that same philosophy. It's evident in everything we do here." CAT Scale is now the largest truck scale network in the world, with over 1,750 locations in 47 states and seven Canadian Provinces and offers the Weigh My Truck® app that allows drivers to weigh and pay from their smartphone or tablet. "We understand that time is money for drivers and fast, accurate weighing it is important. That is why we invest so much in technology and preventative maintenance," says Meier. "Thank you to our dedicated employ-





# CAT Scale® Celebrates 40 Years With Sweepstakes Weigh to Win® Begins February 1<sup>st</sup>

WALCOTT, IA... CAT Scale is truck and thousands of other prizes. celebrating 40 years in business this The Weigh to Win® Sweepstakes year and thanking its customers by kicks off February 1, 2017 at CAT giving away a brand new pickup Scale locations. Drivers will have

truck and thousands of other prizes. The Weigh to Win® Sweepstakes kicks off February 1, 2017 at CAT Scale locations. Drivers will have a chance to win instant prizes and a chance at the grand prize - a 2017 Ford F250 Super Duty Crew Cab 4X4.

One lucky driver will become the owner of a brand new Ford® F250 Super Duty Crew Cab 4X4 pickup equipped with: 6.2L2-Valve SOHC EFI NAV8; 6-Speed Auto Transmission: 3.73 Non-Limited Slip Axle Ratio; Power Moon roof; Reverse Vehicle Aid Sensor; Rearview Camera; 4x4 Electronic Shift-Onthe-Fly; Navigation System with Premium Sound System; SYNC® In-Car Connectivity System; SiriusXM Satellite Radio; Premium Leather Bucket Seats with Console; 10-Way Power Heated & Cooled Front Seats; Driver Memory Seat; Rear Bench Seat; Remote Start System; Dual-Zone Electronic Automatic Temperature Control; Power Sliding Rear Window with Privacy Glass and Defrost; Tailgate Step; LED Lighted Truck Bed; Power Scope<sup>TM</sup> Trailer Tow Mirrors; 6" Angular Chrome Step Bars; 18" Chrome Clad Aluminum Wheels; Upfitter Switches; Universal Garage Door Opener; and Trailer Tow Package.

Drivers will also have a chance to

PAYMENT NECESSARY TO ENTER OR WIN. Open only to legal residents of the 48 contiguous US and DC (ex. AK and HI) & GAN (ex. Quebec) who are the age of majority in their state/province/territory of residence at the time of entry and are licensed, full time working drivers of Class 8 trucks/18 wheelers. Void where prohibited. Sweepstakes ends at 11:59:59 p.m. local time on May 31, 2017, or until all tickets have been distributed. All Game Plays must be completed by 11:59:59 p.m. CT on June 5, 2017. Subject to full Official Rules at www.weightowin.com.

instantly and receive an entry into the grand prize drawing for a 2017 Ford F-250 Crew Cab Truck!

#### Go to weightowin.com for more details.

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win over \$100,000 in instant prizes! Prizes include Galaxy tablets, CAT Scale hats, Series Sixteen Super Trucks collector card sets, duffel bags, die-cast model trucks, mugs, fitness bands, multi-tools, toiletry bags and more!

Each time a driver weighs they will receive a promo code on their scale ticket and have a chance to win prizes in the online instant win game and enter for a chance to win the Ford F250. The Grand Prize Winner will be chosen from all game entries. The Grand Prize Winner and their guest will receive a trip for two to the 2017 Walcott Truckers Jamboree to drive home the new Ford F250.

The contest is open to Class 8 drivers and will run from February 1,2017–May 31,2017. Drivers will be able to enter their ticket number and promo code to play the instant win game, as well as find complete details and official rules, online at <u>www.weightowin.com</u> beginning February 1st.

## Movin' Out - February 2017 - Page 9 **VETERANS: WE WANT YO**

in America (ICC#76) is proud to natural leaders. offer employment opportunities to our nation's veterans. We are veterans: currently looking for veterans former military personnel to help

Mawson and Mawson, Inc., the service our customers. Veterans years in the USMC and have been

you.'

available. Mawson and Mawson Air Guard. It helped prepare me background has benefited me EXCELLENT LOW COST Medical East of the Mississippi including has a long history of hiring with securement and logistics." with my trucking career. Being Coverage that includes Health, Canada. Dwight Reiter: "I served five on time is second nature."

Company drivers can earn Vision, and Dental.

Drivers enjoy a traditional over- Langhorne, PA, our dedicated nation's oldest Class A Carrier are known to be hard workers and with Mawson and Mawson for in excess of \$70,000 and be the-road operation, where being staff is available 24/7. With 40 the past 13 years now. It's family home most weekends! We home more often is important, terminals covering 33 states, we Hear from a few of our oriented and they truly care about offer paid training to qualified Mawson and Mawson has the pride ourselves with having a drivers, a \$1,000 sign-on bonus, profitable mix of business to good rapport with our customers Lynn Holderness: "I did a lot of Robert Mathna: "I've been Competitive Compensation, 401K support our drivers' wishes and and drivers. Please call 800-262with a military transportation heavy hauling with my 18 years of with Mawson for almost 4 years. Plan with Company Contribution, keep them loaded in the direction 9766 or visit us on the web at: background and training is service in the Air Force, Army and Growing up with a military Paid Vacation, Six paid holidays, they wish to run. We service www.mawsonandmawson.com At

Central Dispatch in

**Oregon DOT: Chain Up So You Don't Close Up The Freeway** 

All truck drivers and motorists in passenger vehicles are reminded to look for chain requirement signs and obey the chain law. Several freeway and highway closures over the past several weeks, including the closure of I-84 and I-82 were due to motorists (typically commercial trucks) not chaining up when required, then losing control, crashing and blocking the freeway lanes.

Because of recent severe winter weather chains have been required on several highway sections at various times, with snow, ice and slick roadways creating challenging driving conditions. In some cases chains are required only for commercial trucks or motorists towing trailers. In other cases chains are required on all vehicles, with traction tires as an alternative for chains on some passenger vehicles.

Know the chain law and stay in compliance. It will not only help you maintain control of your vehicle, save you from getting a ticket, but also help prevent road closures and long delays for other motorists. Don't risk your life and the lives of others by refusing to comply with chain requirements.

For current chain requirements and information on Oregon chain law, visit www.TripCheck.com (but not while you're driving). You can also call 511 / 800-977-6368 for updated Oregon road condition information.









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# **Schneider Named One of Top 5 Best Companies For Veterans**



GREEN BAY, WI... Since 1935, nized for its high percentage of vet-Schneider has recognized the value eran employees and the programs of employing veterans. Company it offers to support them. founder and longtime National Guardsman, Al Schneider, built hiring veterans, and 28 percent of the foundation of what has grown Schneider's current workforce is to become one of North America's comprised of people with military largest truckload carriers by hiring backgrounds. fellow guard members. Over 80 years later, the company remains the civilian workforce, Schneider true to its roots as Schneider's offers a year-long apprenticeship military-friendly hiring practices program, during which veterans have earned it a spot on Monster are eligible to earn a monthly and Military.com's 2016 Best Com- educational benefit check through panies for Veterans list, where it the GIBill. Additionally, Schneider ranked No. 5 on the list.

of veteran-friendly employers. tices from Schneider include: The two-part process began with a panel of veteran hiring experts for weekend drill and annual traineach nominating 10 companies; ing-no time off required next, the companies' hiring data was analyzed to determine which available if VA Benefits are used to had the most veteran-friendly hir- pay for truck driving school ing practices. Monster published the top 10 companies on its website differential pay if deployed for up in November. Schneider was recog-

Schneider has a rich history of

To help veterans transition into offers a formal sponsorship pro-Employment website Monster gram, providing mentors to new partnered with Military.com to hires from the military community. assemble the second annual list Other military-friendly hiring prac-

Guaranteed home time

Tuition reimbursement

Extended benefits and to 18 months

Military experience is converted to Schneider experience toward pav

"Being named to this prestigious list is a testament to our long-standing commitment to the military," said Schneider military recruiter, Matthew Larson. "Our veteran associates are a great asset to Schneider, and we consider it an honor to help those who have served our country transition into a successful career."

Employment at Schneider also provides veterans with a unique opportunity. Drivers who are veterans are eligible for the chance to drive a Ride of Pride truck. The truck, which is annually awarded to a carrier by Freightliner to recognize veterans, is a rolling military tribute with a patriotic design. Schneider has been awarded with a truck an unprecedented 10 times, and a veteran or current member of the Armed Forces is chosen to drive the truck to various events throughout the year, including Rolling Thunder and Wreaths Across America.

Visit schneiderjobs.com to learn more about the career opportunities and programs available at Schneider for military veterans.

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# **Angels Amongst Us - Professional Truck Drivers Honored as TCA Highway Angels!**



#### **CFI Professional Truck Driver Jeff Aleman Pulls A Fellow Professional Truck Driver To Safety After A Collision**

Jeff Aleman, of Elizabeth, Colorado, a professional truck driver for CFI of Joplin, Missouri, has been named a Highway Angel by the Truckload Carriers Association (TCA). He is being recognized for pulling another professional truck driver to safety after two tractor-trailers collided.

In the early morning hours of May 16, 2016, Aleman was parked at a truck stop in Pageland, South Carolina. He was in his truck getting ready to eat dinner when he heard a loud boom. "At first I thought it was an explosion but I knew something bad had happened," said Aleman. He jumped out of his truck and saw that two tractor-trailers had collided while pulling out of the truck stop. He immediately ran to the scene to help. "I have previous experience as a law enforcement officer and was running on instinct," Aleman stated.

When he arrived at the scene he found one tractor-trailer wedged beneath the other trailer. Aleman went to cab of the lower truck and fine, but I knew from past experience that was most likely shock talk- at the truck stop." ing," said Aleman. He crawled into the cab to help the driver out and saw a diesel tank leaking behind the driver's head and the engine sitting out the back window and pulled the driver to safety. The freed driver was lucky to escape with only scrapes and soreness.

Aleman has been driving for five years and enjoys travelling to different places across the country while getting paid. "I've always had a passion for big trucks and I decided I'd rather drive than be a police officer," said Aleman. This is the first time Aleman has had to help with an accident as a professional truck driver, and now talks with the driver he saved almost weekly.

**Central Oregon Truck Company Driver Danny Leon-Guerrero Delivers Baby At Truck Stop** 

ALEXANDRIA, VA... Danny Leon-Guerrero, a professional truck driver for Central Oregon Truck Company of Redmond, Oregon, has been named a Highway Angel by the Truckload Carriers Association in British Columbia, Canada. (TCA). He is being recognized for delivering a baby at a Pilot Flying J truck stop.

On June 10, 2016 at around 3 p.m., Danny Leon-Guerrero was at the Pilot Flying J in Ardmore, Oklahoma. He was on his way to the restaurant to get some ice cream when a woman ran out of the restroom screaming for someone to call 911.

Her daughter's water broke. Leon-Guerrero told the woman that he was a volunteer firefighter and asked if he could come into the restroom and help.

When Leon-Guerrero entered the restroom he found a woman on the floor in labor, with her husband trying to help. He laid towels underneath the truck off, but he was in shock and didn't realize what was going on,' the woman and told her focus on him. The woman's mother helped to encourage and coach her while Leon-Guerrero told her when to push. After only a few pushes she delivered a healthy baby girl.

"I've never delivered a baby before, but I have a lot of medical training and was glad I was in the right place at the right time," said Leon-Guerrero. Paramedics arrived shortly after the delivery and rushed the mom and baby to the hospital. "I was on cloud nine the rest of the family, and his father was also a professional truck driver. When asked yelled for the driver, who was slow to respond. "The driver said he was weekend," he said. "I couldn't believe that I just helped deliver a baby

When Leon-Guerrero is not driving a truck, he is a volunteer firefighter in Yreka, Oregon. He is no stranger to helping people while on nearly in the passenger seat. Smoke was pouring into the cab from the the road. "I've seen a lot of accidents over the years and have stopped leaking fluids, making it difficult for the men to breathe. Aleman broke to help as much as I can. I go into a different frame of mind and do patch, lapel pin, and truck decals. Bison Transport has also received a what I have to do to help."

For his willingness to help others, TCA has presented Leon-Guerrero with a certificate, patch, lapel pin, and truck decals. Central Oregon Truck Company has also received a certificate acknowledging Danny as Highway Angels for the exemplary kindness, courtesy, and courage Leon-Guerrero as a Highway Angel.

#### **Taljinder Sohi Helps A Fellow Professional Truck Driver Whose Tractor-Trailer Jackknifed In British Columbia**

ALEXANDRIA, VA... Taljinder Sohi, a professional truck driver for Bison Transport of Manitoba, Canada, has been named a Highway Angel by the Truckload Carriers Association (TCA). He is being recognized for helping another professional truck driver whose truck jackknifed

In the early morning of May 6, 2016, Sohi left brake check and began heading southbound on Highway 5, just north of Merritt, British Columbia. A fellow professional truck driver passed Sohi while they were leaving brake check. A few minutes down the highway, Sohi witnessed the other tractor-trailer start to lose control while going around a slight corner. The truck swerved into the northbound lane, then wrenched back towards the median and jackknifed.

Sohi pulled his truck over to the shoulder and ran to check on the driver. When he arrived at the jackknifed truck he found the driver in shock. "I saw that fuel was leaking out of his truck and I told him to turn said Sohi. He climbed into the truck and turned it off. Sohi asked the driver if there was anyone else in the truck and the driver told him his team driver was in the sleeper. He found the other professional truck driver unharmed. Sohi helped both drivers out of the truck, called 911, and stayed on-site until help arrived.

Sohi has been driving for eight years. He said that driving runs in his about his willingness to help, Sohi stated, "I know if I stop and help then maybe one day if I need help someone will do the same for me.' This is not the first time Sohi has stepped in to help while travelling the highways—he once pulled a man from a roll-over accident.

For his willingness to help, TCA has presented Sohi with a certificate, certificate acknowledging Taljinder Sohi as a Highway Angel.

EpicVue sponsors TCA's Highway Angel program. Since the program's inception in August 1997, hundreds of drivers have been recognized they have shown others while on the job.



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GALESBURG, MI ... Power replacement transmissions yet still management company Eaton allows participants to maintain components are backed by Eaton's will bring its popular lineup of a healthy inventory with a wide Roadranger network of more than FLEX Reman transmissions into range of available torque ratings 180 drivetrain professionals who the Canadian marketplace for the formultiple trucking applications," provide solutions, support and first time starting January 1, 2017. said Bill Fouch, manager, aftermar- expertise to fleets and dealers. For Doing so will allow Canadian OEM ket marketing, Eaton. "Fleets also more information visit www.eaton. (Original Equipment Manufactur- benefit from the FLEX program's com/roadranger, where the latest ers) dealers to offer customers competitive pricing and enhanced product information is available, as two tiers of Eaton Factory Reman access to the many models that are well as service, parts and training products – standard reman trans- available through the program." Documents

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# **DDEC II ECMs Part 1:** Why DDEC II ECM Support Is Hard To Find



DDEC IV conversion complete with to look into this myself. all the added complexity of DDEC IV programming.

when many of those parts have a that begins. shelf life. The last reason is more bring in Detroit's older than 1994 Phone 412-327-9400 so I almost never saw a DDEC II. During that period my efforts were directed away from the DDEC II but

into doing an expensive DDEC II to now that I'm independent I'm free

I had kept all the DDEC II units in the box the salvage yard sent So why is the DDEC II shunned? me because I was planning on First of all the DDEC II ecm is no sending them back later that day. longer supported by Detroit. So re- After some thought I called up the placements come from a dwindling salvage yard and told them I would supply of used and often unreliable buy all five DDEC IIs. Since then parts. Also diagrams, programs and I've finished building my DDEC ECM parts are hard to come by. Re- II ECM dyno testing harnesses. I pairing an ECM is just like repairing can now fire injectors and test all anything else, you need to be able major functions for the DDEC II. I to get the right parts and getting amseveral months away from being parts for a computer that was made able to repair or program these but in the late 80s isn't easy. Especially this is where learning how to do

Written by Fernando DeMoura, of a personal one. The company I Diesel Control Service LLC; Webworked for from 2007 to 2015 didn't site: www.dieselcontrolservice.com

**Transport**, Inc. Maverick USA, Inc. announced the acquisition of Marine Transport, Inc. (MTI), based in Au Gres, MI. Through the purchase, Maverick acquired substantially

Maverick USA, Inc. **Acquires Marine** 

all of the assets of MTI, including approximately 25 tractors and 80 trailers.

MTI, founded in 1983, is a family owned dedicated boat hauling company. The company services the nation's largest manufacturer of luxury pontoon boats and runabouts.

Wayne Bigelow, the founder and owner, will be retiring but his son, Bryan, has been integral in running the business and will join Maverick and continue to work out of the office located in Au Gres, MI.

Maverick USA, Inc. is the parent company of Maverick Transportation, LLC based in Little Rock, Arkansas. Maverick operates over 1,600 units providing OTR and dedicated services to the flatbed, glass, and temperature controlled transportation markets throughout North America. For more information, call (800) 289-6600.

make it available for resale.

A big part of my business is the I'd purchased from before mailed repair and rebuilding of DDEC III me five DDEC II ecms and asked and DDEC IV core ecms. I replace if I was interested in evaluating the batteries, memory, electrolyt- and possibly purchasing them. I ics, and any other part that goes told them "I don't work on DDEC bad. Then I put the rebuilt ecms IIs". Over the years, I must 've though some torture tests on the said those words a few hundred ECM dyno to test their durability. times. An old habit from when I Each DDEC has to hold it's Jake got into DDEC programming in brake on for over 30 minutes, 2008. At the time DDEC IIs had run at over 2400 rpm without a no aftermarket programming opmisfire, activate it's cruise control tions or support of any kind or at and fan control. This is all done least not in the trucking industry autonomously on the ECM dyno and now almost 10 years later over a 10 hour period. If no errors the industry still hasn't changed. are recorded I paint it, tag it, and DDECII owners with motorhomes, firetrucks, sportfishing boats and I routinely buy used DDEC III of course trucks have been looking

and DDEC IV core ecms in need of for someone to turn to. Usually repair but last month a salvage yard owners of these DDECs are forced



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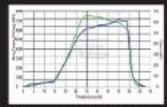
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#### Page 14 - Movin' Out - February 2017

# **Oldie But Goodie!**





Another of Tim's Kenworths - this is a 1980 Kenworth A Model.





Back in the 1970s "anything goes" when it came to truck interior colors! This is the truck's original One of Tim McFeaters' Macks. interior!



Interiors often didn't match the truck's color.

#### by Steve Pollock

LATROBE, PA... Tim McFeaters, a lifelong Professional Truck Driver from Latrobe, Pennsylvania, is the proud owner of a genuine classic – a 1974 Kenworth W900A Model. What makes the truck so unique is that it is ALL original with only 70,000 miles on it and there's a very interesting story about this truck.



Tom McClarran's 1978 Kenworth A Model. Tom purchased the "Alabama A" from Roadboss Bama Bob.



The Kenworth was a glider built in 1974 by a Kittanning, Pennsylvania steel hauler, Lloyd "Bud" Beers. It wasn't until 1982 that the Kenworth went on the road and then just a short time later Lloyd fell off his trailer and never trucked again. The KW was then sold to a neighbor, who kept it in a barn until Tim McFeaters bought it in 2014. Since them Tim has taken the truck to the Spencer's Chrome Shop Truck Show and WATTS Mack in New Alexandria.

The 43-year-old Kenworth is a 13 speed with the original 8V92 Detroit engine. It is a single axle with an air tag. It still sports the original aluminum front bumper and has a white and red interior that is spotless.

In addition to the 1974 Kenworth W900A, Tim also owns a 1980 Kenworth A Model and 3 old Macks, including a Liberty Edition Superliner.

Tim also helped his friend Tom McClarran purchase a 1978 Kenworth A from Roadboss Bama Bob. The Alabama A, as they call it, was built as a show truck back in the day.

Tim McFeaters is the owner of Latrobe M&M Trucking, Inc. and operates a fleet of over 20 tractors. Latrobe M&M Trucking, Inc. does flatbed work for the most part, hauling steel, lumber and oversized commodities.

These days the 1974 Kenworth W900A "Barn Find", along with the other 2 Kenworths and 3 Macks reside in Tim's heated garage, waiting for the next truck show to make their appearance.

Tim McFeaters' Liberty Edition Mack Superliner.

### Pacifico Reflections - Something Good

he was living.



by: Mike McGough

It was an ugly scene. There was an icy coldness in the air. It was dark and ominously foreboding in every stark detail. Absolutely no one meal, so it was the usual prison bill guard said flashing wanted to be there. It was horrible of fare. He did ask if his mother toward the prisoner. by any and all descriptions, and it could be present, so she was. She was completely impossible to think carried with her all the pain and the particular prisoner had learned of time or a set of circumstances remorse a mother would feel in to whistle and he had learned quite that could change any of that. It was just that kind of place. As the blame were there as well. appointed time arrived, the warden, the prison chaplain, the man to be executed, his mother, and a guard took what for one of them would be their final walk in this life. At that point the prison chaplain realized that there was indeed a place even takes, errors, and oversights, were darker and more chilling than death row, and that was where they were headed.

As they walked the warden slowly of the life of crime the condemned man had lived. For whatever reason never surfaced before. There was remember him kindly. spoke in a melancholy tone of childhood deeds that were despicable and fearful. The recollections from this man's teen years were clearly an indication that he was headed for a solid life of crime. There was not a hint of respect for himself, for his family, for others, for anything for that matter. As a young adult his life got worse. By age twenty-six he committed the ultimate crime, and two different courts determined that he should pay the ultimate price.

He was sentenced to death and after several years on death row, his appeals were all exhausted, and

there was no chance for clemency. carried out.

The death row guard was a pleas-He had not been a model prisoner, nor had he been a serious problem. ant man with a kind spirit and a His years on death row were spent generous heart. Even on the best letting the system churn along at of days his was a tough job. Days its own pace. He had not be friended like this were decidedly worse. anyone, and with the exception of He sensed the tension and anxiety periodic visits from his mother, that enveloped them. He felt the not a sole seemed to care one way guilt and pain would surely follow or the other whether he lived or this mother to the longest day she died. After the first year he too lived. He had sensed it before in stopped caring. He was still alive similar circumstances, but today in a stark physical sense, but there was different; it was colder and was very little else to indicate that harsher. This mother and her son had nothing; it was all bad. The appointed day for his execu-

"You know, I'm going to miss tion had arrived and so to had the your whistle. You might just be hour. He had no request for a last the best whistler I ever met," the meal, so it was the usual prison bill guard said flashing a kind smile

During his years on death row. such a situation. The guilt and the well. There really was not much else to do. The guard had become As they took the final walk, the accustomed to hearing him as had torment on his mother's face was the prisoners in nearby cells. For obvious. Mistakes now too distant just an instant the hint of a smile and too numerous to recall weighed flashed across the prisoner's face. her down. She asked herself how He turned and looked at his mother, much of this was her fault? Mis- who too briefly smiled.

With a kind word and a pleasant all there in that chilly, dark place reflection, the guard provided a lot and everyone could feel them. For that day. As brief and miniscule a moment, just a brief one, his face, as it was, a condemned man was and particularly his eyes, showed afforded a final shred of dignity, and methodically read the details a hint of remorse. This was a new and if nothing else, his mother expression for him, one that had was given something by which to

the warden felt the need to recount an awkward, unsettling silence that The lesson here is profoundly the whys and the wherefores. He utterly filled the hall as they made simple. As difficult as it may be to the final turn that would lead to the find at times, there is something room where his sentence would be good in everyone!

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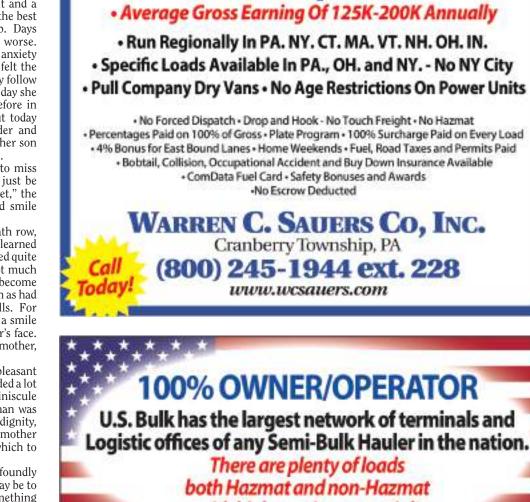
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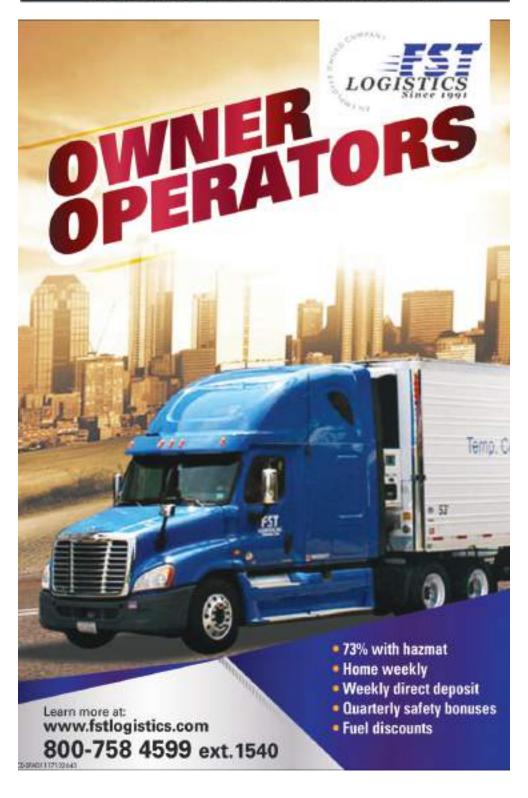
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Page 16 - Movin' Out - February 2017

# **Share the Road Completes Wreaths Across America Delivery**





Arlington, VA..., American Trucking Associations and ATA's Share the Road Highway Safety Program celebrated the arrival of the Wreaths Across America convoy at Arlington National Cemetery.

"The trucking industry believes wholeheartedly in remembering those who have served our country and protected our freedoms." said ATA President and CEO Chris Spear. "Truck drivers throughout the country, many of whom are veterans themselves, are some of the most patriotic individuals you can find, so we're honored that our industry and the Share the Road program can salute America's fallen heroes as part of Wreaths Across America.'

Share the Road professional truck drivers Ralph Garcia and Nate McCarty drove the program's truck from the wreath loading dock in Maine to Arlington, Virginia. Along the trucking industry unite and the way, the drivers participated in engaging education sessions for that leaves a lasting impression on local students and communities to anyone who takes part in it." learn about the trucking industry's

importance to the economy and the need to honor the nation's heroes.

"I set out to honor my father, a Green Beret, and carried his hat with us to every ceremony," said Share the Road professional truck driver Ralph Garcia, of ABF Freight. "We've been amazed, though, to meet so many people and hear countless stories of bravery and sacrifice, just like my father's. This was a very memorable trip for me."

Wreaths Across America delivered more than one million wreaths to veterans' graves throughout the globe. Spear, alongside his family and dozens of ATA employees, distributed a portion of the 3,500 wreaths delivered by the Share the Road tractor-trailer.

The Share the Road drivers chronicled their trip with videos and photos on Share the

Road's official Facebook and Twitter pages. Chris Kinnard, a Gold Star Wife, was one of several guests hosted by the drivers during the trip to Arlington. She shared her husband's story of sacrifice during the Vietnam War in this short video.Senators Susan Collins (R-Maine) and Angus King (I-Maine) sponsored a resolution that was unanimously passed which designated December 17, 2016 as "Wreaths Across America Day."

"Being a part of this trip is very special to me as a veteran and as a truck driver," said Share the Road professional truck driver Nate Mc-Carty, of ABF Freight. "We've seen honor America's heroes in a way



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# Share the Road Completes Wreaths Across America Delivery 2017 - Page 17



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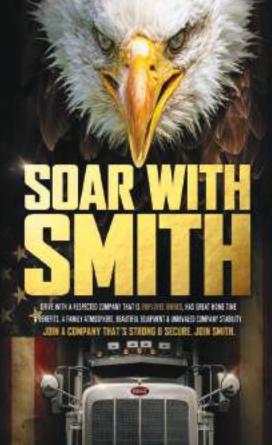


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A DRIVERS

### **Rehearing On ELD Lawsuit Denied**

truckers was denied a rehearing of a for review asking the full court to speed limiter rule. court decision regarding their law- hear the case en banc. suit against a government mandate to electronically track commercial CEO of OOIDA, said that the As- working and driving hours under truck drivers.

pendent Drivers Association had peal to the Supreme Court but will use ELDs to track their driving and filed a petition to the U.S. Court also continue to pursue the issue non-driving activities even though of Appeals for the 7th Circuit for on the congressional side. a rehearing of their case against the Federal Motor Carrier Safety pull out all the stops to convince OOIDA contends that requiring Administration.

excuses for mandating electronic aside the ELD mandate," said advance safety since they are no logging devices (ELDs) are weak Johnston. and fail to justify violating the Fourth Amendment rights of pro- members who are constituents of hours-of-service regulations. fessional truck drivers.

A three-judge panel on the organization that recently offered appeals court ruled against the the incoming administration a Association in October of 2016 on list of regulations that should be

sociation is preparing for the next current regulations. The FMCSA's The Owner-Operator Inde- phase of the challenge with an ap- mandate requires that truck drivers

lawmakers and the new Trump electronic monitoring devices

the House Freedom Caucus, an

O GREAT CALENDARS FOR 2017

Grain Valley, MO... A national its lawsuit against the FMCSA. In repealed. On that list is the ELD association of small-business response, OOIDA filed a petition mandate along with the proposed

Commercial truck drivers are Jim Johnston, president and restricted to a limited number of availability of its larger and higher performing line of Delo 400 API CK-4 and FA-4 heavy duty engine oils mulation of Chevron's proprietary such devices can only track move-"It's clear now that we have to ment and location of a vehicle. OOIDA says the government's administration of the need to set on commercial vehicles does not

more reliable than paper logbooks OOIDA reached out to its for recording compliance with

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#### **Consumers Union: EPA's Plan** to Finalize Fuel Economy **Standards Through 2025 Saves Consumers Billions of Dollars**

WASHINGTON, DC... The En- And according to EPA's latest trends vironmental Protection Agency's report, larger vehicles are improvplan to finalize fuel economy ing at the fastest rate. standards for passenger vehicles through model year 2025 is a big ing the current fuel efficiency stanwin for consumers, according to dards, all while achieving record comments filed today by Consum- sales and ever-increasing profits. ers Union, the policy and mobili- By finalizing these standards, zation arm of Consumer Reports. EPA will provide automakers the Consumers who purchase vehicles certainty they need to continue that meet the 2025 standard will building the efficient fleet that benefit from a significant reduction consumers want and expect," said in fuel expenses, more choice in fuel Baker-Branstetter. efficient vehicles and protection from future spikes in gas prices.

"This plan will ensure new-car buyers save real money and have more options for clean, fuel-efficient vehicles over the next decade," said Shannon Baker-Branstetter, energy policy counsel for Consumers Union. "We see a lot of advancements in car technologies and features every year, , but fuel efficiency investments are unique in that they pay for themselves and keep more money in the pockets of consumers."

A recent Consumers Union analysis found that under the 2025 standards, consumers would benefit from net savings of \$3,200 per car and \$5,700 per truck. The fuel savings are significant enough that, even with continuing low gas prices, the fuel savings would outweigh technology costs starting with the very first car loan payment and continuing after that. If gas prices rise, the savings will be even greater – up to \$5,700 per car and \$8,200 per truck. Depending on the car-truck vehicle mix, EPA's latest analysis found that net consumer benefits would total between \$60 billion and \$100 billion.

Fuel economy is the number one attribute vehicle owners would like to see improved, according to a June 2016 survey, conducted by the Consumer Reports National Research Center. Fuel economy beat out purchase price, connectivity, vehicle comfort, safety, cargo space, reliability, horsepower, vehicle size, off-road capability, style, and handling. And even consumers who plan to buy a SUV still want their next vehicle to have better fuel economy. In fact, every segment based on consumers' current vehicle type (small, midsize, large, and pick-up truck) identified fuel economy as the number one attribute that needs improvement. This isn't surprising, given that higher fuel economy is correlated with higher ownership satisfaction.

The survey findings also sho

"Automakers are already outpac-

2016 Brake Safety Week inspection included an emphasis on ABS: care of the ABS and brakes." program as an important reminder Results showed 8.8 percent of airof the impact that upkeep of anti- braked trucks requiring ABS and ance, Safety, Accountability (CSA) -to take advantage of the resources lock braking systems (ABS) and 15.8 percent of trailers requiring scores can be strengthened through that suppliers and manufacturers other foundational components ABS were found to have brake theright training and maintenance make available, including service can have on safe and legal vehicle violations. operation.

brake, Brake Safety Week is an systems requires attention to the scoring, as will their role in keeping and with so much incredible know-

**CVSA Brake Safety Week Results Highlight** 

**Importance Of Maintenance At All Levels** 

ELYRIA, OH ... Although com- campaign designed to improve the best results of the collective to their full potential. mercial vehicle driver assistance commercial motor vehicle brake whole," explained Fred Andersky, technologies are more advanced safety. Brake Safety Week 2016, held Bendix director of government and Week and other CVSA programs. and effective than ever, highway in September, resulted in more than industry affairs. "In much the same all of us at Bendix recognize that safety remains dependent on proper 18,300 inspections, conducted by way that good brakes can only do information, training, and educamaintenance of components and local, state, provincial, territorial, so much if they're paired with bald tion are the most valuable tools systems at all levels. Bendix points and federal motor carrier safety tires, the performance of advanced the industry can equip in pursuit to the results of the Commercial officials in the United States and technologies like full stability and of safer roads," Andersky said. "We Vehicle Safety Alliance's (CVSA) Canada. This year's inspections collision mitigation is impacted by encourage everyone - from owner

"As a supporter of Brake Safety

operators and fleets, to drivers, This also means that Compli- technicians, and safety managers programs. Properly maintained data sheets, online courses and "Optimal performance of a base components – tires, brakes, technical discussions, and on-call Part of CVSA's Operation Air- vehicle's safety components and ABS-can contribute to better CSA advice teams. Working together, annual outreach and enforcement individual parts in order to achieve more advanced systems operating how at the ready, we can make a real difference in highway safety."

One of those resources is the Bendix multimedia center at knowledge-dock.com. The center includes blog posts, podcasts, videos, and more addressing a range of trucking-related topics, including advanced safety technology development and driver assistance systems. The Knowledge Dock, along with the free Bendix training portal - brake-school.com - offers the industry a very robust, alwaysgrowing menu of training and tips from the engineering, service, and product experts at Bendix.

For more information about Bendix safety systems, call Bendix at 1-800-AIR-BRAKE or visit safertrucks.com/solutions.

#### **Alcohol Impaired Driving Deaths** on the Rise

A new report from the National Highway Traffic Safety Administration (NHTSA) shows impaired driving remains one of the single most serious threats to public safety, and underscores the need for more DWI courts.

From 2014 to 2015, fatalities involving alcohol-impaired driving crashes increased 3.2% from 9,943 to 10,265. This amounts to 1 alcohol-impaired driving fatality every 51 minutes. The economic cost is estimated to be \$44 billion. The social cost is far higher. In 2015, 181 children under the age of 14 were killed in an alcohol-impaired driving crash.

The majority of these crashes involved drivers with previous convictions for DWI or a blood alcohol content (BAC) of .15 or higher. Nationwide, there are more than two million drivers with three or more DWI convictions on our roadways. These numbers indicate that for a dangerously high percentage of impaired drivers, punitive sentenc-

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that strong majorities of Americans believe increasing fuel efficiency is important (84%) and that the government should continue to set standards for higher fuel economy in cars and trucks (70%) - a belief supported by majorities of both Republicans and Democrats.

In comments filed today, Consumers Union notes that EPA's proposed determination is based on extensive technical analysis that found the standards, first proposed in 2012, to be achievable and costeffective. A multi-agency technical report released in July found that automakers are developing and deploying new and improved technologies at an impressive rate; these technologies are helping automakers beat existing fuel economy standards, all the while achieving record sales and high profits; and deployment of these technologies means automakers are on the path to achieve the 2025 standards at a lower cost than initially estimated.

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ing simply doesn't work because it doesn't solve the problem at the root of their behavior: addiction.

Research has confirmed that DWI courts are the most successful approach for repeat and high BAC impaired drivers, decreasing recidivism by as much as 60%, all while saving an incredible \$3.19 for every \$1 invested.

There are now over 700 DWI courts in the United States. Participants in DWI Courts are subject to close supervision, including home visits and frequent appearances in court. They undergo rigorous individual treatment and participate in group therapy. They must pass frequent and random drug tests. In addition to all of this, they're required to hold down a job, perform community service, or advance their education.

DWI courts must be expanded nationwide to save more lives, protect more communities from the dangers of impaired driving, and lead more people into recovery.

#### Larson Electronics Releases a NEW High

#### **Intensity 33 Watt LED Flood Light**



and marine sectors.

The Larson Electronics' LEDL- weatherproof protection. a power supply.

ity and versatility, with a low profile to 80 degrees Celsius.

Larson Electronics, a leading design, low power requirements, manufacturer and supplier of and versatile mounting options LED spotlight is very effective to industrial grade lighting, has an- within an impact resistant housing. the far end of its reach at 1,000 nounced the release of a 33 watt The lamp and reflector assembly is feet," said Rob Bresnahan, CEO of high output LED floodlight suitable protected by a polycarbonate lens Larson Electronics. "With its comfor use in the boating industries that is sealed against water and pacthousing and sleek appearance, dust to provide an IP67 rating and this flood light will look great on

33W high intensity LED light is This unit is sealed against intru- Larson Electronics carries an constructed with a 33 watt LED sion by dust and dirt and very rug- extensive line of LED light towthat produces 3,300 lumens of gedly constructed to withstand the ers, portable power distributions, intense light. It is combined with most demanding environments, explosion proof lights for hazardous a high output reflector to produce conditions and applications. As locations, portable work lights and a narrow 10° spread spot beam well as unparalleled heat control, industrial grade LED area lights. approximately 1,000' long. This this spotlight offers IP67 rated You can view the company's entire spotlight operates on 10 to 30 volts construction that is designed to line of lighting by visiting them on DC and is equipped with a ground withstand extreme environmental the web at Larsonelectronics.com. and power wire for connection to and operating conditions. These You can also call 1-800-369-6671 to units can withstand rapid tempera- learn more or call 1-903-498-3363 ThisLED light is built for durabil- ture changes of -40 degrees Celsius for international inquiries.

"The beam on this ultra-compact any boat."

tools pick up dirt and debris that tools cleaner. eventually collect in the bottom of a new Bucket Grate sits in the bot- movement and is designed to trap

Everyone has a favorite item to tom of a standard five-gallon pail clean their vehicle with, be it a wash and allows contaminates to settle, mitt, sponge or brush. All of these keeping the wash mixture and

An integrated baffle system in wash bucket. Shurhold Industries' the Bucket Grate reduces water

increase continued with the seesaw The not seasonally adjusted in- pattern that has persisted for much seasonally adjusted (SA) For-Hire dex, which represents the change of the year.

"While I think the November in November, following a 0.3% drop fleets before any seasonal adjust- gain overstates the strength in during October. In November, the ment, equaled 135.9 in November, the freight market, I do believe we index equaled 142.4 (2000=100), up which was 1.7% below the previous are seeing some improvement that will continue into 2017. Retail sales "2016 has been an interesting are good, the housing market is Compared with November 2015, year for truck tonnage, with month-solid, and the inventory overhang the SA index increased 5.7%, the ly gains and decreases as large as throughout the supply chain is first year-over-year gain since I can remember, which suggests coming down, all of which will help August. In October, the year-over- seasonality is different this year," support truck freight volumes in year drop was 0.9%. Year-to-date, said ATA Chief Economist Bob 2017," he said.

# **Bucket Grate Transforms Washing Forever**

**ATA Truck Tonnage Index** 

**Jumped 8.2% in November** 

dirt and debris as tools are rinsed. It also provides a highly effective way to clean brush bristles.

Every detail about the Bucket Grate has been designed to provide the best wash experience. It even includes two built-in 3 oz. measuring cups for accurate proportioning of soaps and solutions. Using too much cleaning product is often the cause of residual water spots on cars, trucks and motorcycles, not to mention stripped wax.

Shurhold Industries' Bucket Grate sell for \$10.98.

The Bucket Grate is part of the innovative One Bucket System, a group of tools that nestle together into Shurhold's 5 Gallon Rope Handle Bucket.

Contact Shurhold, 3119 SW 42nd Ave., Palm City, FL 34990. 800-962-6241; Fax: 772-286-9620. www.shurhold.com/auto.





Arlington, VA... American 2015, tonnage was up 2.8%.

Truck Tonnage Index surged 8.2% in tonnage actually hauled by the

compared with the same period in Costello. "November's substantial

Trucking Associations' advanced

high was 144 in February.

from 131.6 in October. The all-time month (138.2).

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# The Circuit Rider



Robert E. Harris, "The Circuit Rider" was the nation's last practicing circuit riding preacher until his death in 2007. His ministry took him to numerous towns throughout western North Carolina as well as rest areas along I-40. His ministry and legacy continues through the Robert E. Harris Evangelistic Association, Inc., P. O. Box 67, Asheville, NC 28802.

### **A Wise Doctor Treats The Patient, Not The Disease**

How many times have you asked yourself this question, "What is wrong with me?"

You have to be careful whom you ask that question to. If you ask have gained through the purchase our enemies, they will tell you right quick what's wrong. Your enemy of the Trader Horn Property," said can point out ever hair that is out of place. He can point out every T that is not crossed and every i that is not dotted. If you listen to your enemy, one of two things can happen.

First, you can become depressed and throw up your hands and say, "What's the use?!" That's the position of the fatalist. But – if your enemy has a point and you correct the point that he is making, you can't help but be a better person.

The second person you can ask this question, "What's wrong with me?" is yourself.

Most people are their best physician. This is true because, in reality, they alone are the only one who actually knows what is wrong. If you term rentals and long-term leases of go to see your doctor, he will ask you, "What do you think is wrong with Commercial Trucks, including: Box you?" Then you describe your feelings and he works from there.

A wise doctor does not treat the disease, but he treats the patient. When you are willing to face yourself, most of the time, you have the (724)586-7744 or visit our website, answers for all of your questions. Then you have another high court of appeals you can appeal to - and that's to God.

You can come into the presence of the Lord and say, "God, what's wrong with me?" Submit yourself for Him to make changes in your life. That which is wrong can be made right and life can be worthwhile.

ONE2

### Hunter Idealease - Butler Has **Relocated To Route** 8 South In Penn Twp.

Butler, OA... Hunter Truck Sales and Service moved the Butler Leasing Facility to the former Trader Horn building on Route 8 South in Butler. The Commercial Truck leasing facility was previously located on Route 38/Oneida Valley Road.

In the new location, Hunter Leasing now has 14 newly renovated service bays and almost 16,000 square feet of space for other daily operations.

"We are excited to continue to update and utilize the space we Jeffrey Hunter, President. "We thank Trader Horn for the many vears they served our community and we look forward to serving it for many years to come."

Located at 495 Pittsburgh Road, Butler, PA 16002, Hunter Idealease-Butler is a full-service Idealease location. Our team provides short-Trucks, Day Cabs, and Sleepers. For more information please call

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# **PA Turnpike Commission Reminds Travelers of 2017 Toll Increase**

reminds travelers that as of Jan. makeitsaferfortravelers; we're also increases for transit riders." 8<sup>th</sup>, tolls took a 6-percent in- obliged to fund an operating budcustomers.

by commissioners last July — is PA State Police for Troop T op- for cash customers. needed to meet the PTC's funding erations," said Turnpike Chairman more than 75 years old, as well as and have delivered \$5.2 billion in customers. providing funding to support the toll-backed funding to PennDOT commonwealth's public transpor- in nine years. Today, our annual late fares by clicking https://www. 1, 1940. To learn more, visit www. tation needs.

payments of \$450 million help paturnpike.com/toll/tollmileage. paturnpike.com. "We have a responsibility to PennDOT provide operating sup- aspx. E-ZPass customers can learn

HARRISBURG, PA... The continue to invest capital dollars port to mass-transit authorities where to purchase an E-ZPass PA Turnpike Commission (PTC) to improve our aging system and across the state to mitigate fare GoPak at https://www.paturnpike.

The most common toll for a crease for both cash and E-ZPass get that must cover such costs as passenger vehicle will increase Commission operates and mainunpredictable winter maintenance from \$1.16 to \$1.23 for E-ZPass tains 552 miles of toll roads in the The toll increase — approved and an annual reimbursement to customers and from \$1.80 to \$1.95 state. It oversees 68 fare-collection

obligations. These include rebuild- Sean Logan. "Furthermore, we tor-trailers will increase from \$9.59 than 2,000 employees, it generated ing and widening the PA Turnpike, are required by law to help fund to \$10.17 for E-ZPass customers \$1 billion in annual toll revenue a 550-mile system that is, in part, our state's infrastructure needs and from \$13.60 to \$14.45 for cash (fiscal 2016) from 198.3 million ve-

com/toll/gopak.aspx.

The Pennsylvania Turnpike facilities, 17 service plazas and 27 The most common toll for trac- maintenance facilities. With more hicles a year. Known as "America's Travelers can check and calcu- First Superhighway," it opened Oct.

# **Toronto Approves Tolls:** Who's Next?

"Toronto has made its decision

Toronto... That's one major toll many more will follow?

Trucking Association is asking after says OTA president, Stephen Lasthe Toronto City Council voted kowski. "Our focus will now be on overwhelmingly in favour of Mayor making sure future toll revenues John Tory's call to introduce tolls are used to pay for the cost of the Don Valley Parkway to fund the collection and administration of the programs.

tion, which traditionally opposes variable pricing, including zero the imposition of tolls on existing rating commercial vehicles during infrastructure and/or where the toll certain time periods, to encourage revenue is used for purposes other businesses to ship or receive goods goods will no doubt see prices rise Photoshop in this one day of learnthan road infrastructure, says that during off-peak periods; and, that as a result increased transportation Toronto's decision creates a "whole Toronto and any other municipalinew ballgame" and expects other ties thinking of introducing tolls municipalities will be watching coordinate their efforts so we don't closely as they look to find solutions end up with a patchwork of toll to their own fiscal challenges.

That's the question the Ontario greenlight to implement the tolls," ogy to maximize efficiency for both The Ontario Trucking Associa- the road user and the city; uses collection systems."

He also said there may be a role announcement handed down-how and we anticipate the provincial for the provincial government to Drive with Uber. No experience is government will give the city the help with coordination across various municipalities.

Who does? However, we acknowledge that sometimes and under Advertise to 500,000 Homes certain conditions they could be with a business card size ad. You the only way certain new highway choose the area of coverage in on the Gardiner Expressway and Gardiner reconstruction; that the infrastructure projects will ever free community papers...we do get built," says Laskowski. "So, the rest. Call 800-450-7227 or visit city's transit and transportation toll system uses the latest technol- if this is the road we are going macnetonline.com down, let's take the time to do it right so the burden on everyone Graphic Designers and Photogis minimized.

"Because in the end all consumers of downtown services and costs related to the toll system."

The Toronto toll system is not expected to be implemented until 2019 at the earliest and possibly as late as 2024.

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required, but you'll need a Smartphone. It's fun and easy. For more "Of course, we don't like tolls. information, call: 1-800-354-4313

raphers will love learning tips, tricks, and techniques with Adobe InDesign, InCopy, Bridge, and ing. March 17, 2017. Wyndham Gettysburg, 95 Presidential Circle, Gettysburg, PA Only \$125 for the whole day. Lunch included. Use the Promo Code LEARN to save \$45. Training begins at 9:30 a.m. Go to http://bit.ly/kevinslimp2017



they are often over looked, and not thanked enough for the tough work they do to keep our country moving. We have seen much in our 25 years in the industry, but one thing is constant, and that is the importance of quality drivers that take pride in the work they do. We at JK Hackl wanted to take a moment to thank not just our drivers, but all drivers. From all of us at JK Hackl.

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# **PA Governor Wolf, Bipartisan Leaders Announce Pennsylvania REAL ID Extension**

has been granted an extension until federal facilities. June 5, 2017 from the Department of Homeland Security (DHS) to fix has provided an extension in order I look forward to a swift resolution state law to allow for federal REAL to preserve the ability of all Penn- to the REAL ID issue on behalf of ID compliance after Governor Tom sylvania residents to have access all Pennsylvanians, who more than Wolf and bipartisan leaders including Senators Scarnati, Corman, and President Pro Tempore Joe Scarnati and visit federal facilities freely and Costa, and Representatives Turzai, and Majority Leader Jake Corman. without complication." Reed, and Dermody, wrote to DHS Secretary Jeh Johnson earlier this together to ensure the Commonmonth.

The extension will allow the Wolf administration, including cost-effective." the Pa. Department of Transportation (PennDOT), to work with the to make our licenses secure, the General Assembly to resolve Penn-federal REAL ID law mandates sylvania's non-compliance during more," said Speaker of the House the current legislative session.  $\ensuremath{\text{DHS}}\xspace$  Mike Turzai and House Majoritv told state leaders that additional Leader Dave Reed. "While many to Governor Wolf and the leaders extensions may be granted, as nec- legislators have concerns about of the General Assembly for their essary, once the commonwealth REAL ID, we will work with the can commit to meeting all REAL ID requirements.

chambers for making this com- and cost-effective manner to make mitment to fix state law to allow sure Pennsylvanians have continfor us to come into compliance ued access to federal buildings and so that no Pennsylvanians, from air travel." delivery drivers to air travelers, will be inconvenienced by the current dom and mobility of millions of provisions barring PennDOT from Pennsylvanians would be at risk," completing certain requirements," Governor Wolf said. "My admin- Frank Dermody. "We are working istration will continue to work to fix this through a bipartisan with the General Assembly and effort of the legislature in partnerthe federal government to come ship with the governor." into compliance and ensure we any additional challenges."

to federal buildings," said Senate anything, deserve the right to travel "This added time allows us to work

Senate, Wolf Administration and our Congressional delegation to PennDOT Secretary Leslie Rich-"I thank the leaders in both ensure compliance in a reasonable ards said. "It delivers relief to our

"Without this action the freesaid House Democratic Leader

"I couldn't be more pleased can resolve this in an efficient and with the extension granted today timely manner before residents face by DHS," State Senator Jay Costa said. Moving in this direction was This extension means that on the right thing to do, and gives us January 30th of this year, Pennsyl- time to assure that we're making vanians will no longer face imme- the changes necessary to ensure

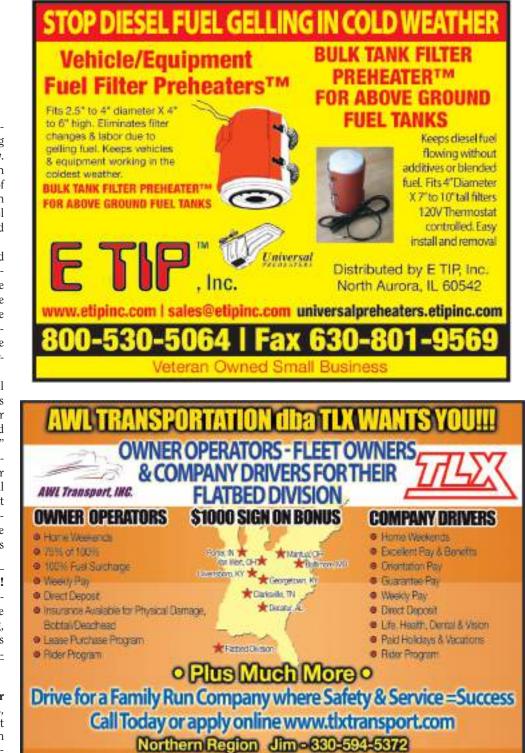
Harrisburg, PA ... Pennsylvania diate access issues when entering the privacy of personal information is protected while allowing "We are appreciative that DHS for compliance with current law.

The Wolf administration and legislative leaders have been comwealth becomes compliant in a municating about how to resolve way that is easy for residents and Pennsylvania's non-compliance due to Act 38 of 2012 and have "Pennsylvania has done much looked at ways in which Pennsylvania can become compliant in the most cost-effective and straightforward way possible.

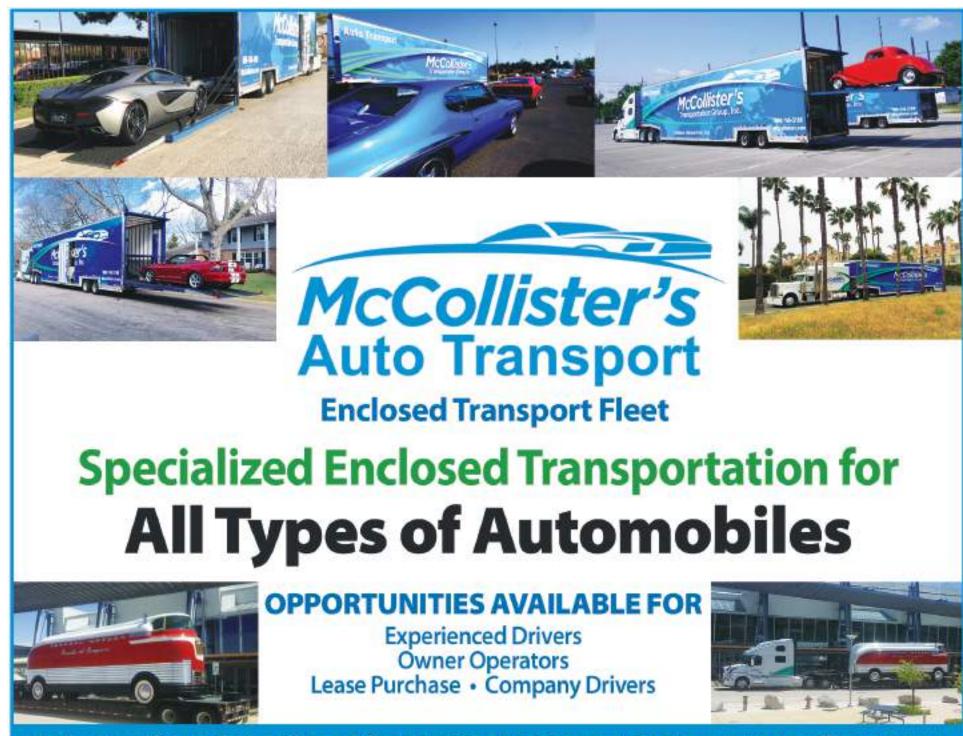
> "We at PennDOT are grateful bipartisan cooperation that opened the door to this needed extension," citizens who need access to federal facilities. We also are gratified that the Department of Homeland Security continues to acknowledge the security advances PennDOT has delivered in its driver license."

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#### Page 24 - Movin' Out - February 2017 **CTA: Feds Must Crack Down on Truck Emission Control Tampering**

(CEPA) similar to those contained This needs to be corrected." in the US Clean Air Act to prevent

ment, the Canadian Trucking control defeat devices-means that put out of service. Alliance called on the federal we now find ourselves in a situation government to broaden its over- where harmful environmental, ingforfleetowners, especially those to allow the Canadian federal doubt Transport Canada is the lead sight powers under the Canadian and unfair business practices are who play by the rules and have to government to enforce the same federal department responsible for Environmental Protection Act allowed to continue, unchecked. unfairly compete with carriers who or similar penalties administered the motor vehicle safety mandate.

tampering of mandatory emission the vast majority of the trucking control system," says Laskowski. control devices on heavy trucks. industry complies with the environ- "Governments need to play a stron-"In the US there are significant mental rules on equipment. While ger role in not only cracking down Canada, that Transport Canada and ing the safety and environmental fines and legal consequences for making no excuses for carriers who on the tampering market, but also Environment Canada assist CTA performance of passenger vehicles the manufactures, sellers and in- attempt to defeat or bypass the reducing demand for that market in championing for a tampering and heavy duty trucks through stallers of aftermarket devices and emissions control system, CTA's by correcting the reliability factor inspection that specifically looks its ecoTechnology for Vehicles services designed to circumvent submission also highlighted the and offering carriers some recourse for evidence of the EGR/DPF delete. Program. All qualifying GHG-reemission controls," said Senior industry's frustration over the when new equipment doesn't work It can be added to the Periodic duction technology and associated VP Stephen Laskowski explained negative impact environmental properly." to the committee. "In Canada no control devices have had on equipsuch powers exist under CEPA after ment reliability and on driver tions to the committee calls on the semi-annually at private inspection imported into Canada meets our the vehicle is sold to the consumer. well-being. CTA highlighted that federal government to strengthen facilities licensed and monitored safety and climate conditions.

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In an appearance before the non-existent provincial regula- many fleets to add up to 20 per cent the same time strengthen emis- begin working with Transport recall and require manufacturers Standing Committee on Environ- tions and enforcement to prevent more trucks to their fleet than was sion control testing and vehicle Canada to establish testing proment and Sustainable Develop- sales and installation of emissions required, just to cover the vehicles recalls:

> "This is obviously very frustrat-CTA's submission outlined how that will disable the emissions tampering.

This fact - coupled with spotty or volatile engine performance forced tampering regulations while at by Canadian provincial and ter-

**CTA Recommendations** 

Transport Administrators).

tocols for emission reduction qualifying technology and sup-(1) That CEPA be amended portingwiring systems. There is no have found aftermarket businesses under the Clean Air Act for engine This is evidenced by its statutory authority under the Motor Vehicle (2) Although it's not ultimately Safety Act. Furthermore, Transport the decision of the Government of Canada is presently engaged in test-Motor Vehicle Inspection (PMVI) wiring must be tested by Transport As such, CTA's recommenda- program and performed annually or Canada to ensure all technology mercial equipment.

> (4) In June 2015, the Governritorial governments, under the ment of Canada introduced the limp mode function be extended Section 11B of the National Safety Safer Vehicles for Canadians Act. so that drivers can reach a safe, Code (Canadian Council of Motor The bill proposes new powers that cost effective location to have the would allow the Minister of Trans- component repaired, if required,

to fix defective or non-compliant vehicles. The minister could also order manufacturers or importers to pay for repairs and ensure new vehicles perform reliably before they are sold to the public. In addition, manufacturers and importers can face fines of up to \$200,000 per violation, per day, with no maximum cap through new administrative monetary penalties. These fines are an alternative to prosecution to help address safety issues more quickly. The Canadian government should re-examine the introduction and expansion of the Safer Vehicles for Canadians Act to better protect purchasers of com-

(5) CTA supports a modified form of 'limp mode' technology. CTA urges the time/range of the

(3) Environment Canada must port to order a company to issue a or sensor reset.

#### **Maverick Transportation To Sponsor Smart Phone Truckers Million Dollar Giveaway In 2017**

Million Dollar Giveaway. This year, Show in Louisville, Ky., in March. 12 trucker finalists will have the opportunity to win \$1 million.

'Maverick Transportation is so excited to be one of the sponsors of event that brings a lot of attention proud that Maverick is sponsoring to the transportation industry."

CDL holders. Drivers can register to give back to our communities <u>SmartPhoneTrucker.com</u>.

based Maverick Transportation LLC smartphonetrucker.com/maver- worthy charitable organizations recently announced its sponsorship ickmilliondollar/, on social media but our servicemen and women are of the 2017 Smart Phone Truckers or at the Mid-America Trucking especially close to our hearts." The 12 finalists, chosen on July truck show, August 26, the final-21, will be invited to attend the ists will be given a 4-digit number Great American Trucking Show in combination. They will then take Dallas, Texas.

this great contest," said Kim Wil-Win prize, an extra \$100,000 will winning code. All 12 finalists will liams, Maverick Transportation's be donated to veterans through win a prize regardless of whether Executive Vice President. "It will the Intrepid Fallen Heroes Fund or not the million-dollar prize is certainly be an anticipated, fun (IFHF). "One of the reasons we're awarded. this contest is because of the sup- no purchase is necessary. To enter The Chance to Win \$1 Million port it offers to veterans through or to learn more about the Smart Contest is open to all Class A IFHF," said Williams. "We strive Phone Trucker giveaway, visit www.

LITTLE ROCK, AR... Arkansas- through July 20, 2017 at http:// and our industry through several

On the last day of the Dallas turns entering the numbers into a In addition to the Chance to contest kiosk to try to match the

The contest is free to enter and





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March 23-25 - Mid-America Trucking Show - Kentucky Exposition Center, Louisville, KY. For more into, http://www.truckingshow.com/

March 31-April 2 - Gulf Coast Big Rig Truck Show - Houston, TX. For more info log onto www.gulfcoastbigrigtruckshow.com

April 22 - 14th Annual Wheat State Antique Truck Show - Newell's Truck Stop, I-135/US 50 Exit 31, Newton, KS. 9-3. Antique, Custom, Special Interest, RC Model Truck Demo, Vendors, Food. Free entry/admission. Wheat State Chapter/American Truck Historical Society. For more info contact Scott at 316-283-0130 or visit www.aths.org or www.athskansas.org

April 28-30 - 19th Annual 75 Chrome Shop Truck Show - 75 Chrome Shop, Exit 329 on I-75; 419 E State Road 44 Wildwood, FL 34785. For more into call 866-255-6206 or visit them on the web at www.75chromeshop.com

June 24-25 - Transport For Christ Truck Rally - Lebanon Valley Expo, 80 Rocherty Rd., Lebanon, PA 17042. Parade of Trucks, Vendors, Children's Activites, Benefit Auction, Food, Gospel Music, Worship Service. For more info contact Doris High at ticner@dejazzd.com

June 2-44 - Wheel Jam - South Dakota State Fairgrounds, Huron, SD. For more info go to http://www.wheeljamtruckshow.com/

July 13-15 - 38th Annual Walcott Truckers Jamboree - Iowa 80 Truckstop, I-80 Exit. 284, Walcott, IA. Super Beauty Truck Show, Antique Truck Display, Trucker Olympics Games, Exhibits, Fireworks, Live Music and much more!! For more information go to http://iowa80truckstop.com/trucker-jamboree/

July 14-15 - Expedite Expo -Lexington Center, Lexington, KY. The only trade event focusing exclusively on the expedited trucking industry will be at the Lexington Center for 2016 on July 15 & 16. People from all over North America will come to learn about the newest trucks, career opportunities and products geared specifically to owner operators and drivers. For more info phone 859-746-2046 or go to www.expediteexpo.com August 4-6 - Carlisle Truck Nationals- Carlisle, PA. Big Rig Show and Shine, Monster Truck Shows, Vendor Midway and Truck Therned Swap Meet, Kids at Carlisle Activity Center and much more! For more info phone 717-243-7855 or go to www.carlisleevents.com

# **BERM NOTES**



### In A Word...

If you had to choose 3-5 words would they be?

around us today that it's very "What three words describe our Progressive, Ambitious, Profitable, important to understand how business?" It's a question that forces Capable, Enterprising, Passionate, "Power Words" can boost your owners, management, employees Happy, Skilled, Loyal, Visionary, business. For people to get excited and customers to really focus on On-target about your company, you'll want your product or service and how it proachable, Decisive, Resilient, to establish those "Power Words" is viewed to the community. The re- Unique, Problem-solving, Special-

these words into their mission strategy and may determine how statements when they begin a new you will brand your company. You business. Over time you may want may better understand your target to change them up depending on market, what action is required how your business evolves. Put to reach new clients and add much thought and attention into value to them with your product your product or service and select or service. words that make people want to use your company. These are words that each must determine what makes draw attention and are effective in them valuable and unique in order promoting what you offer.

in a certain manner while others business. may view things differently. For

are great resources to ask when it mitted, Influential, Excellent, that define your business, what comes to selecting those 3-5"Power Motivated, Free, Outstanding, Words" to describe/reflect your Extraordinary, Talented, Hard-There is so much competition company. You may want to ask, working, Reasonable, Affordable, that make your product or service sults in focusing on "Power Words" ized, Instrumental

stand out. Many companies include can aid in developing a marketing

Each business is different and to stand out in the marketplace. It's essential to seek out employ- Below, I have written some example ees and customers alike on how they "Power Words" for your review see your business. We often times however there are many more think of ourselves or companies that may describe your unique

Results, Successful, Attentive, this reason, customers or prospects Creative, Careful, Valuable, Com-Ap-

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August 11-12 - The 28th Annual Waupun Truck N Show - Truck-n-Show festival grounds (Spring Street in Waupun), Waupun, WI. For more info visit www.waupuntrucknshow.com. Phone: 920-324-9965 · Fax: 920-324-0353

September 16 - 41st Annual TBG / ETC / XDP sponsored U.S. DIESEL TRUCKIN' NATIONALS & MOTORSPORTS SPECTACULAR - RACEWAY PARK. ENGLISH-TOWN NJ. The largest single day all diesel truck show & race in the USA. Over 2,000 participants, 200 exhibitors & vendors and the biggest evening diesel thrill show. Fast family fun for all. Now in it's 41st year. For more info go to: www.usdieselnationals.com or www.racewaypark.com. Phone: (732)-446-7800. For further e-mail: info@racewaypark.com

If you would like to list an upcoming show or event, send all the details including a telephone contact number to Movin'Out, P.O. Box 97, Slippery Rock, PA 16057 or fax us at 724-794-1314, email: movinout@zoominternet.net. Visit us on the web at www.movinout.com



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## Movin' Out - February 2017 - Page 27 Working Show Truck Of The Month - Jeff Salce





#### by Robert Conrad

make you look. Whether it's a Cor- hood. He then sent it up to Coastal definitely make heads turn.

same affect on people thanks to its deck plate. Jeff then took the truck own truck someday.

After attending the U.S. Diesel bar & light panel. Truck Nationals in Englishtown,



NJ and seeing Mike Bunning's front axle to give the truck the fleet out of CT, Jeff went to get his stance he wanted, along with a CDL. He got his license and started set of 8" Dynaflex straight pipes working for Mike and eventually with a full 8" y pipe. Jeff runs bought his first truck when he was hard with his red beauty hauling 228. He ran the roads with his first loads a day from CT to Boston on Peterbilt but unfortunately had to the Massachusetts Turnpike. He sell it. Jeff was still determined to works for a sawmill hauling lumber, live out his dreams of owning his flooring, and logs that get exported own truck and wound up buying a to China. The truck runs as good used Freightliner and hauling with as it looks thanks to the 525 CAT it until he was able to purchase engine that's been upgraded with the 2004 Peterbilt 379 that he a PDI kit. The 300" wheelbase is owns today.

No matter where you'reat out on does now when Jeff bought it. The ter where he goes! After 17 years the highway, when a little red sports truck had been hit on the right front on the road, Jeff Salce is definitely car passes you it always seems to and Jeffhad to basically rebuild the "living his dream' and looking vette, Mustang, or Camaro, it will Truck & Auto Body in NH to have Peterbilt probably gets more stares them paint it, stretch the frame, out on the highway than the little Jeff Salce's Peterbilt has the and put on the custom, "pleated" perfect combination of hot rod red home and put it back together month for all of his hard work and paint and gleaming chrome trim! himself. This is one Peterbilt that determination. His red beauty defi-You might just say his truck is a stands out in a crowd thanks to nitely evokes thoughts of driving "little red Corvette" on steroids! the Midwest drop visor, chopped on a hot Summer night with the Jeff always loved trucks as a young & strapless air cleaners, a smooth, windows rolled down and the radio boy and his dream was to own his boltless 20" custom bumper, and up load-something to look forward a 4 State Trucks custom rear light to as we shift gears and drive thru

Jeff also added a Horst air-ride

custom from front to back and Jeff This red beauty didn't look like it draws plenty of attention no matgood doing it! In fact, his big red red sports cars do.

> Movin' Out salutes Jeff Salce this another hard Winter!



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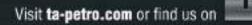
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